Robert Marcus



Panels















Civil

Commercial

Construction

Employment

Family

Property

Trusts & Estates

Specialisms

Commercial, Employment & Workplace, Civil Litigation, Money & Tax, Property & Home, Wills & Estate Planning

Experience Highlights

Robert is a highly experienced pragmatic solutions focused lawyer with a long career advising clients how to avoid, mitigate and resolve complex commercial disputes. Robert started his legal career in the City with Macfarlanes and subsequently Clyde & Co where he managed extensive multi-jurisdictional litigation and arbitration dealing mostly with international trade.

At IBM Robert advised the business on corporate matters, numerous very substantial outsourcing and industry alliance transactions and managed dispute resolution throughout Europe, the US, Asia and the UK. He worked at the European HQ in Paris supporting the IBM consulting business prior to and subsequent to its acquisition of PWCC, and was responsible for support of complex systems integration and services based transactions in various jurisdictions including Australia, Germany, Turkey, Japan and Australia. Robert was globally responsible within IBM for all legal matters relating to Vodafone. In addition, he assisted in the management of all troubled contracts with customers within the consulting business throughout Europe.

His experience of both complex multi-jurisdictional litigation and of finding creative solutions to complex operational problems in the IT industry has led him to a strong commitment to the value of ADR and he is a well-regarded mediator who works closely with an extended team of experienced technology mediators who understand the unique challenges of this sector.